

18, 19 & 20 NOVEMBER 2017

Professional

Business Valuation

COURSE



BVAM



VENUE:  
National Institute  
Of Valuation  
Persiaran  
INSPEN, 43000  
Kajang, Selangor,  
MALAYSIA

ORGANISED BY THE BUSINESS VALUERS ASSOCIATION OF MALAYSIA

**INTRODUCTION:**

The prevailing business and economic condition affect a company's valuation. The value of a company is determined with the help of professional insight, along with an in-depth knowledge of valuation techniques and methodologies. Knowing what an asset is worth and what determines that value is a pre-requisite for intelligent decision making, in choosing investments for a portfolio, in deciding the appropriate price to pay or receive in a takeover and in making investment, as well as financing and dividend choices while running a business. We can make reasonable estimates of value for most assets, and the same fundamental principles determine the values of all types of assets, real as well as financial. This Course offers insights into the valuation process and outlines the role that valuation plays in portfolio management, acquisition analysis and corporate finance. In finance, valuation analysis is required for tax assessment, business analysis, basic bookkeeping and accounting, etc. During the three days, all sessions will have a highly technical content.

**OBJECTIVE:**

This Course will provide the fundamentals of each approach to valuation, together with limitations and caveats on the use of each, as well as extended examples of the application of each. At the end, participants should be able to –

- Understand the Valuation Process
- Value "problem" firms, such as financially troubled firms and startup firms
- Understand the DCF, Asset and Multiple Approaches to Value
- Provide Critiques of these Approaches

*This is a Course created for ambitious up-and-coming and even seasoned practitioners who want to bolster their skills to create and maintain a thriving practice and acquire an international qualification in Business Valuation and be involved in business valuations in Malaysia*

**QUALIFICATION:**

In order to qualify for this Course and to sit for the IACVA Examination you must meet one of the following requirements:-

- (a) be a Registered Valuer
- (b) have an accounting qualification/experience
- (c) possess a valuation degree or any other university degree

**Who should attend?**

Valuers \* Accountants \* Equity research professionals \* Corporate Financial Officers \* GM/VP/AVP/Manager M & A \* Portfolio Managers -Corporate Restructuring \* Commercial and Investment Bankers \* Securities Analysts Investment Officers \* Corporate Treasurers

**COURSE/EXAM DETAILS**

- ❖ **DAY 1 – SATURDAY, 18 NOVEMBER 2017**  
- **INTRODUCTION TO THE BUSINESS VALUATION COURSE**  
*Sr Elvin Fernandez (President of BVAM), Certified Trainer by IACVA*
- ❖ **DAY 2 – SUNDAY, 19 NOVEMBER 2017**  
- **REPORTING AND CASE ANALYSIS**  
*Jowis Ng (Member of MIA and ACCA), 10 years of Corporate Finance Experience*
- ❖ **DAY 3 – MONDAY, 20 NOVEMBER 2017**  
- **BEST PRACTICE FOR VALUING INTANGIBLES**  
*Dato' Sr Lau Wai Seang, (President of RISM), Certified IP Valuer by the World Trade Institute University of Bern, Switzerland/Intellectual Property Corporation of Malaysia (MyIPO)*
- ❖ **SATURDAY, 25 NOVEMBER 2017**  
- **EXAMINATION Administered by officials from IACVA**  
*After passing this Course Exam participants can become a Certified Valuation Analyst and a Member of IACVA with the 1st year's Membership Fee waived. (BVAM is a Malaysia Charter Member of IACVA)*

**"Applied for"**



Participants will obtain a Certificate of Attendance and become eligible for membership with BVAM

# REGISTRATION FORM

Professional

## Business Valuation

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COURSE



Name of Participant: \_\_\_\_\_

Job Title : \_\_\_\_\_

Organisation : \_\_\_\_\_

Address: \_\_\_\_\_

Post Code: \_\_\_\_\_ Country : \_\_\_\_\_

Tel : \_\_\_\_\_ Fax : \_\_\_\_\_

Mobile : \_\_\_\_\_ Email : \_\_\_\_\_

Contact Person: \_\_\_\_\_ Tel: \_\_\_\_\_

Qualification: \_\_\_\_\_ (please attach relevant copies of Certificates)

*Please email this registration form and the bank-in slip as proof of payment or WhatsApp us at 012-9484304 as seats are limited. We will confirm your registration on a first-come-first-serve basis by return e-mail.*

### Contact persons:-

- (1) Sr Ahmad Suhaifis Abdul Halim - 012-4702826  
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National Institute of Valuation (INSPEN)  
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REGISTRATION FEE OF RM3,500 to be made to:-

ACCOUNT: BUSINESS VALUERS ASSOCIATION MALAYSIA

BANK: CIMB BANK BERHAD

ACCOUNT NUMBER: 8602484305

**Material for the Course is by IACVA and will be given upon registration, in soft copy and hard copy to enable reading and preparation ahead of the Course.**

*Refund Policy: No refunds will be given. If you cannot attend, after registration, you may appoint another suitable person to attend in your stead.*